

## ASX / Media Release

4 September 2018

ASX code: **K2F**

# K2F Announces Additional Contract Orders From Existing Clients

### Highlights:

- **K2F wins additional consultancy orders from existing customers, Western Power and Arc Infrastructure**
- **The contracts will be worth a minimum of \$1.1m to K2F over the next 13 months**
- **This repeat business shows that customers value the work performed by K2F highly**

K2fly Limited (**ASX: K2F**) (**K2fly**) has recently received additional contract orders from existing asset intensive clients; Western Power and Arc Infrastructure. This additional contract work will lead to more than one million dollars of consultancy business to K2F.

In Western Power, K2F has been called upon to undertake additional advisory work in the customer solution design space, and when coupled with other new wins in the planning for a new Human Capital Management system these initiatives will total more than \$900k of billable work to K2F over the next 13 months.

In addition, in Arc Infrastructure, K2F will work in partnership to deliver Phase II of a mobile field working project exploiting the Fieldreach technology from Capita plc in the UK. This work for Arc Infrastructure will be in excess of \$200k.

Commenting on these additional contract works, K2F CEO Brian Miller commented, "Winning repeat business from existing clients is always important. It shows that K2F has been performing good work on the accounts and satisfying the clients, therefore the project sponsors and their colleagues are happy to contract K2F to perform additional work. This is gratifying and tells us that we are moving in the right direction as a company. We employ subject matter experts who are our front-line delivery staff. Our investment in these staff is being rewarded and our clients receive very good value for money when they are deployed on projects."

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**About K2fly**

K2fly Ltd is an ASX listed technology company which targets asset intensive industries. It supplies people, products and strategic alliances focussed on solving problems for clients.

K2fly owns **Infoscope** (a Data Collaboration solution) for use in Tier 1 companies.

K2fly also re-sells market leading software which has been developed by industry leaders in the USA, Australia, Europe and the UK. These solutions come from OBI Partners (USA), Kony (USA), Pointerra Limited (Aus), ABB (Switzerland) and Capita plc (UK), where they have an outstanding track record of delivering benefits to clients. K2fly has strategic alliances with global technology companies such as: GE(USA) and SAP (Germany).

In addition, K2fly provides cutting edge advice, consultancy and services when it deploys its subject matter experts who have extensive domain knowledge in such areas as Rail, Electricity, Gas, Water, Mining, Oil & Gas, Facilities Management, Aviation and Defence.

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