

ASX / Media Release

7 March 2019

ASX code: **K2F**

Mobility Solutions Update

Highlights

- **K2F has been subcontracted to provide consultancy services to Totalmobile on a project with Electricité de France (EDF)**
 - **Electricité de France is one of the largest Electricity utilities in the world**
 - **Demonstrates recognition internationally and expansion of K2F's consultancy expertise into a new geographical location**
 - **Consultancy is in relation to the (nuclear) electricity generation industry, a new sector for K2F**
- **K2F offers a range of mobility software solutions**

K2fly Limited (ASX: K2F) (**K2fly** or the **Company**) is pleased to announce that it has been subcontracted to provide consultancy services to Totalmobile on a significant project with one of the world's largest power companies – Electricité de France (**EDF**). EDF has an annual revenue of €68 bn and more than 150,000 staff worldwide. Although the contract amount is not material, this is a very exciting development for K2F as it demonstrates K2F's consultancy expertise is internationally-recognised, and the work is its first consultancy contract outside of Australia. The consultancy work is to be completed in the UK with locally-based staff and this latest assignment will see K2F being involved in a Totalmobile implementation for EDF in the (nuclear) electricity generation industry.

EDF is a global leader in low-carbon energy and covers every sector from generation to trading and transmission grids.

MOBILITY SOLUTIONS OFFERED BY K2F

K2fly re-sells a range of third-party products which can be described as Mobility solutions. These products typically involve sending or receiving information from field-based workers who are engaged in manual or technical work on physical assets. The three solutions specialise in different areas and depending upon the client's requirements, K2F recommends different products for different circumstances.

The three products are:

- **Fieldreach** (UK) which is a mobile inspection solution
- **Kony** (USA) which is a so-called low code, Mobile Application Development Platform
- **Totalmobile** (UK) which is a planning and scheduling tool

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As of March 2019, K2F will be involved in projects with each of these solutions across asset intensive industries including Mining, Rail and Utilities.

Fieldreach

Arc Infrastructure, an infrastructure company specialising in Rail has been using Fieldreach successfully since 2018 in the inspection and maintenance of its signalling assets, providing visibility of asset condition and enabling electronic information exchange, which has led to increased back office productivity. K2F has led the project and after a very successful Phase I of the implementation has now moved on to Phase II where it will expand the project to include Track Inspection and Maintenance, and Structures (Bridges and Culverts), encompassing the client's entire operations.

Kony

K2F has been involved in two Kony assignments in 2018 and 2019. We have successfully developed solutions in Programmed Facility Management, especially in the area of Health & Safety. More recently we have been engaged by Fortescue Metals Group (**FMG**) to scope and design a number of solutions across different parts of its business. FMG is an existing Infoscope client and we were delighted to be awarded this additional work using one of our other market-leading solutions.

Totalmobile

In January 2019, K2F became a reseller of Totalmobile and its sole Australian reseller. Totalmobile is an award-winning planning and scheduling software solution, which is particularly strong as a workforce scheduling tool.

K2F has commenced work on a Totalmobile project with one of the world's largest power companies - EDF.

Commenting on these recent developments, K2F CEO Brian Miller said, "Our decision to develop a Mobility centre of excellence has now been vindicated. There would be very few vendors who could point at implementations with three different mobility products in the asset intensive arena. Our deployment across Rail, Mining, Facilities Management and Utilities is a credit to the team we have established over the last 18 months or so. We can now claim to be a trusted advisor who propose the right product for the right situation. This is almost unique within the technology industry."

Rob Pradera, Director of Asset & Work Management at K2F commented, "It's a great situation to be walking in to meetings with prospective clients knowing that you've almost certainly got a tailor-made solution for their problems, and you don't have to try and bend an inappropriate software package to try and fit the client's needs. We can be independent and can offer real value to the client."

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About K2fly

K2fly Ltd is an ASX listed technology company which targets asset intensive industries. It supplies people, products and strategic alliances focussed on solving problems for clients.

K2fly owns **Infoscope**, a Land Management and Stakeholder Relations solution for the Energy and Resources market.

K2fly has strategic alliances with global technology companies such as: GE(USA), Esri (USA) and SAP (Germany).

K2fly also re-sells market leading software which has been developed by industry leaders in the USA, Australia, Europe and the UK. These solutions come from OBI Partners (USA), Kony (USA), Pointerra Limited (Aus), ABB (Switzerland) and Capita plc (UK), where they have an outstanding track record of delivering benefits to clients.

In addition, K2fly provides cutting edge advice, consultancy and services when it deploys its subject matter experts who have extensive domain knowledge in such areas as Rail, Electricity, Gas, Water, Mining, Oil & Gas, Facilities Management, Aviation and Defence.